

## Overview:

Our client is looking for an experienced Product Manager to manage a large consumer technology portfolio, with responsibility across stock, pricing, profitability, forecasting and sales support. This role is ideal for someone who is commercially sharp, confident working with vendors and retailers, and strong on the operational detail behind product performance. You'll work closely with sales, manage stock and margin performance, support forecasting and help drive overall portfolio growth.

## Responsibilities:

- Drive gross profit, sell-in, sell-out and stock targets.
- Manage product profitability and inventory levels.
- Maintain pricing, margins and product costings.
- Support quotations, listings and commercial requirements.
- Manage order flow and logistics.
- Track performance and provide reporting.
- Maintain accurate ERP product data.
- Support sales teams with product knowledge and training.
- Manage vendor credits and AP reconciliations.
- Build strong relationships with vendors, retailers and customers.

## Requirements:

- 3+ years' Product Management experience.
- Proven sales success, ideally in ICT distribution.
- Experience in target-driven and logistics environments.
- Strong experience working with sales teams.
- Good commercial and numerical skills.
- Intermediate Excel, including pivot tables and VLOOKUPS.
- Strong planning, organisation and attention to detail.
- Relevant tertiary qualification advantageous.
- Valid driver's licence and own vehicle.
- Willingness to travel locally and interprovincially.