

COMMERCIAL OPERATIONS FINANCE MANAGER

Overview:

Our client is a fast-moving, project-driven business spanning cross-border trade, supply chain and logistics. This role sits between Finance and Operations, owning margin performance, cost control and the systems and processes that keep the business financially disciplined as it scales. Leads a small team (Financial Controller and Bookkeeper).

Responsibilities:

- Own and drive gross margin performance across projects, regions and product lines
- Implement margin control frameworks covering pricing, costing, procurement and FX exposure
- Partner with Commercial and Operations teams to validate deal profitability
- Provide financial insight on project costing, cash flow and working capital
- Lead end-to-end process mapping and drive continuous improvement across regions
- Act as functional owner and improvement lead for SAP Business ByDesign
- Lead management reporting, including margin, cash flow and management accounts
- Maintain strong financial governance and manage cross-border and FX risk
- Support audit, tax and statutory processes with outsourced partners
- Lead and manage the Financial Controller and Bookkeeper

Requirements:

- 5-10 years' experience in commercial or operational finance roles
- Experience in project-based and/or cross-border environments
- Proven track record in margin optimisation and cost control
- Strong ERP exposure (SAP Business ByDesign advantageous)
- Experience with BI and reporting tools
- Strong commercial and operational acumen
- Highly analytical, with strong problem-solving ability
- Comfortable making decisions under pressure with incomplete information
- Process-driven with strong attention to detail
- A genuine ownership mindset, driven to improve rather than just report

Apply now : hello@hustlesa.co
#hustlehubcommunity

