

JUNIOR SALES DEVELOPER

Overview:

Our client is a forex and trading company built around transparency with clients. This entry-level, remote role is about bringing in new business: setting up meetings with potential clients and referral partners, and pitching the company's forex product. Strong performers move quickly into running client meetings themselves. Based in Cape Town or Johannesburg.

Responsibilities:

- Set up meetings with potential forex clients in your own network
- Set up cold meetings with potential forex clients
- Set up cold meetings with potential referral partners
- Plan and execute strategies to attract new forex clients
- Take on client meetings independently as you prove yourself

Requirements:

- Matric certification
- Fluent in English
- Strong administrative and people skills
- Technically literate, able to learn new systems quickly
- Comfortable as a self-starter working remotely
- Strong communication skills, both within a remote team and with clients
- Resilient, with a strong attitude under pressure
- Previous sales experience is a plus, not required
- A tertiary degree is a plus, not required
- Comfort with Microsoft Excel is a plus

Apply now : hello@hustlesa.co
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